



Nicole Harshbarger
Service Sales Engineer
Schneider Electric EcoBuildings Division

Nicole began her career in the Pre-construction Department to learn all the building blocks that make up a Building Automation System. These skills prepared her to take on the problem-solving challenges of her next role as a Service Sales Engineer.

Nicole develops and maintains relationships with end users such as Building Owners, Property Managers, and Facilities Engineers. She aims to help them increase their building's reliability, value-added functionality and to be their Trusted Advisor in modernization. She helps deliver ingenious solutions that enable her customers to be more connected and sustainable by going beyond basic HVAC functions to address the entire building ecosystem via integration of devices, third party systems, and cloud services.

At Schneider, she embraces the high-performance culture by being straightforward, open & passionate.

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