



IFMATM Chesapeake Chapter
International Facility Management Association

November 2022 Newsletter

Chapter Annual Sponsors

Platinum Sponsors



Gold Sponsors



Open Forum Discussion

November 16, 2022



Chesapeake Chapter Members, join in the **Membership Discussion** with Committee Board Members to learn from each other about IFMA! Hear about the values and benefits of being a chapter member. Bring your questions, topics, and ideas to share.

Date: Wednesday, November 16, 2022

Location: On-Line Venue

Cost: Members and Sponsors - No Cost

Time: 8:30 AM to 9:30 AM

Members, we encourage you to bring a guest to the conversation.

Please register your guest on line, when you register.

Professionals and Associates can help each other attain a higher level of well-being and knowledge together in conversation.

Click [Here](#) for Details and to Register



MULTICORP
commercial cleaning systems
www.multicorpcleaning.com
(800) 876-2063



G.W. DENLIEN
GWD
& ASSOCIATES, INC.



MANTIS INNOVATION

Critical Systems
by
Schneider
Electric

A word cloud shaped like a brain, illustrating various components of emotional intelligence. The words are arranged to form the silhouette of a brain, with larger words indicating higher frequency or importance. Key terms include: awareness, emotions, empathy, recognition, mood, behavior, information, ability, feelings, value, EQ, EI, work, psychology, brain, adjustment, capability, control, thinking, strength, management, relationships, responsibility, stress, health, life, challenge, express, understand, system, mind, social skills, self-awareness, self-regulation, motivation, well-being, and decision-making. The overall theme is the multifaceted nature of emotional intelligence and its impact on personal and professional life.



MANTIS[™]
INNOVATION

Critical Systems
by
Schneider
Electric



Click [Here](#) for Details and to Register

IFMA Chesapeake Holiday Gathering

December 8, 2022



Celebrate the Holidays, Support Community Outreach and Network with Your Friends and Colleagues!

Spouses and Guests Welcome

All Attendees \$55

Sponsor: IFMA Chesapeake Chapter

Location: Blue Hill Tavern

938 S Conkling Street

Baltimore, Maryland 21224

Date: Thursday, December 8, 2022

Time: 5:00 PM – 8:00 PM

Parking:

Self-parking on street and garage parking nearby is available.

~ Several attendees will win a variety of giveaways ~

- **Multiple Baskets of Cheer**
- **Golf Foursome**

Community Outreach

This year we will once again collect new unwrapped toys for children of all ages that will be Donated to Happy Helpers for the Homeless for distribution. So put on your Santa hat and help us create magic for area homeless children.

<http://www.happyhelpersforthehomeless.com/>



Click [Here](#) to Register

IFMA CHESAPEAKE PRESENTS

IFMA Chesapeake
Chapter Member:
\$1,350 (Full Program
w/ Instructor)



Lifetime Credential



Facility Management
Professional

Non-Member:
\$1,750 (Full
Program w/
Instructor)

» **COME ADVANCE YOUR CAREER WITH US!!**



SCHEDULED CLASS CADENCE

Module 1: Operations and Maintenance

January 10th, 12th, 17th, 19th, 24th

Module 2: Project Management

February 7th, 9th, 15th, 16th, 21st

Module 3: Leadership & Strategy

March 7th, 9th, 14th, 16th, 21st

Module 4: Finance & Business

April 4th, 6th, 10th, 12th, 14th

Fully VIRTUAL Learning Experience

All Class Times: 8:30 am - 10:00 am

Certification Course, Online Resources,
Text books & Variety of Industry Experienced Trainers

Website: [www.https://ifmachesapeake.org/.com](https://ifmachesapeake.org/.com)

<https://www.facebook.com/people/IFMA-Chesapeake/100066950925196/>

@IFMAChesapeake

MEMBERSHIP

Welcome to the newest members of Chesapeake Chapter!

Samantha Hamsher	Thomas Park Investments	Annapolis
Gina Martin	Aerotek	Columbia
Sam Frank	For Twelve Roofing	Baltimore
Steven Pazan	Cobalt Robotics	Rockville
Art Ditzel	SBC Outdoor Services	Arnold

COMMITTEE OPPORTUNITIES

Communications

Are you interested in formulating methods to reach out and connect with others? Do you like to share on social media? Are graphics and presentations interesting to you?

Contact Lindsey Taff at Lindsey.Taff@am.jll.com to share your talents.

Learning & Professional Development

- Committee is looking for volunteers to help with coordinating Programs & Webinars to:
 - Educate FMs in industry best practices
 - Enlighten FMs & Associates in professional and personal growth
 - Provide opportunities for networking and fun interactive events

Contact Adrian Cox at adriancox@certapro.com for more details.

Membership Committee

Calling all volunteers to serve on the IFMA Chesapeake Chapter Membership Committee!

Membership committee meets monthly. Get the most from joining the Chesapeake Chapter IFMA by helping the membership team connect with and engage with other members as well as support our chapter.

Join the membership team and get to know all members of the chapter professional and associate.

Contact Mark Franceschina at mark.franceschina@wellsfargo.com or Connie Miller at conniem@m-corp.us or Scott Kellman at Scott.kellman@archscan.com

We are excited to launch IFMA's newest community. The Military Community will bridge the gap between active-duty military and veterans with facility management adjacent skills and the facility management profession. We need help from all IFMA chapters, communities and components to [support this mission](#) [\[airtable.com\]](#) – and to ensure that we are successfully supporting active duty and veteran facility managers. We will be in touch in the next couple of months to let you know how you can help. [View the new military landing page. \[pages.ifma.org\]](#)

Education & Credentialing



**WE ARE
LOOKING
FOR YOU!!!**

**COME JOIN THE IFMA
CHESAPEAKE EDUCATION &
CREDENTIALING COMMITTEE**

Visit us at:
<https://ifmachesapeake.org/>
Follow us on LinkedIn @Chesapeake
Chapter of IFMA



Chesapeake wants YOUR opinion!

IFMA Chesapeake would like to hear from you! The organization supports the Members – **YOU** ! We need to hear from you to tell us how we can best serve you.

Please take 3 minutes and take our survey to tell us how we can help YOU!

Click here to provide your response: [Survey](#)

SPONSOR OF THE MONTH

The Sponsor of the month is our Gold Sponsor!



Vicinity Energy is a clean energy company that owns and operates the nation's most extensive portfolio of district energy systems. Vicinity produces and distributes reliable, clean steam, hot water, and chilled water to over 230 million square feet of building space nationwide. Vicinity is committed to achieving net zero carbon across its portfolio by 2050. Vicinity continuously invests in its infrastructure and the latest technologies to accelerate the decarbonization of commercial and institutional buildings in city centers.

For more information about Vicinity's Clean Energy Future commitment, visit

https://link.edgepilot.com/s/e411d0d7/WVP_WHEip0Gj620elkLjCw?u=http://www.vicinityenergy.us/.

Contact:

Sara DeMille

Senior Director, Marketing and Communications

857 557 7838

Inside Wireman Electrical Apprenticeship Program

Final Part Four of the Series:

RESOURCE PAGE

Department of Labor, Licensing & Regulation	www.dllr.state.md.us
Associated Builders & Contractors	www.abc.org
Lincoln Technical Institute	www.lincolntech.edu
Air Cond. Contractors of America	www.acca.org
International Brotherhood of Electrical workers	www.ibewlocal26.org
Refrigeration Service Engineers Society.....	www.rses.org
American Society of Heating, Refrigeration & Air Cond. Engineers	www.ashrae.org
MD Plumbing Heating Cooling Contractors Assn.	www.marylandphcc.org
Sheet Metal and Air Cond. Contractors National Association.....	www.smacna.org
International Facility Management Association	www.ifma.org
Frederick County Public Schools	www.fcps.org
Steamfitters Local 602.....	www.steamfitters-602.org
Washington D.C. Local 5 Plumbers.....	www.local5plumbers.org

Apprenticeship			vs		College				
Steamfitter (HVAC)		Electrician		Plumber		University of Maryland		University of Virginia	
Year 1		Year 1		Year 1		Year 1		Year 1	
Wages	\$ 40,560.00	Wages	\$ 42,160.00	Wages	\$ 39,520.00	Tuition	\$ 10,960.00	Tuition	\$ 13,682.00
Benefits	\$ 19,060.00	Benefits	\$ 14,980.00	Benefits	\$ 16,240.00	Fees, Room & Board	\$ 16,900.00	Fees, Room & Board	\$ 19,326.00
Total	\$ 59,620.00	Total	\$ 57,140.00	Total	\$ 55,760.00	DEBT	(\$27,860.00)	DEBT	(\$33,008.00)
Year 2		Year 2		Year 2		Year 2		Year 2	
Wages	\$ 47,460.00	Wages	\$ 44,040.00	Wages	\$ 43,920.00	Tuition	\$ 10,960.00	Tuition	\$ 13,682.00
Benefits	\$ 19,060.00	Benefits	\$ 14,980.00	Benefits	\$ 16,700.00	Fees, Room & Board	\$ 16,900.00	Fees, Room & Board	\$ 19,326.00
Total	\$ 66,520.00	Total	\$ 59,020.00	Total	\$ 60,620.00	DEBT	(\$27,860.00)	DEBT	(\$33,008.00)
Year 3		Year 3		Year 3		Year 3		Year 3	
Wages	\$ 56,080.00	Wages	\$ 56,220.00	Wages	\$ 52,700.00	Tuition	\$ 10,960.00	Tuition	\$ 13,682.00
Benefits	\$ 19,060.00	Benefits	\$ 19,380.00	Benefits	\$ 22,840.00	Fees, Room & Board	\$ 16,900.00	Fees, Room & Board	\$ 19,326.00
Total	\$ 75,140.00	Total	\$ 75,600.00	Total	\$ 75,540.00	DEBT	(\$27,860.00)	DEBT	(\$33,008.00)
Year 4		Year 4		Year 4		Year 4		Year 4	
Wages	\$ 64,720.00	Wages	\$ 65,600.00	Wages	\$ 61,480.00	Tuition	\$ 10,960.00	Tuition	\$ 13,682.00
Benefits	\$ 26,220.00	Benefits	\$ 19,380.00	Benefits	\$ 23,280.00	Fees, Room & Board	\$ 16,900.00	Fees, Room & Board	\$ 19,326.00
Total	\$ 90,940.00	Total	\$ 84,980.00	Total	\$ 84,760.00	DEBT	(\$27,860.00)	DEBT	(\$33,008.00)
Year 5		Year 5		Year 5		Degree DEBT Total		Degree DEBT Total	
Wages	\$ 69,020.00	Wages	\$ 74,960.00	Wages	\$ 70,280.00	(\$111,440.00)		(\$132,032.00)	
Benefits	\$ 26,220.00	Benefits	\$ 23,180.00	Benefits	\$ 23,520.00				
Total	\$ 95,240.00	Total	\$ 98,140.00	Total	\$ 93,800.00				
Educational Cost/DEBT	\$0.00	Educational Cost/DEBT	\$0.00	Educational Cost/DEBT	\$0.00				
Earnings Potential	\$ 387,460.00	Earnings Potential	\$ 374,880.00	Earnings Potential	\$ 370,480.00			In-State UVA Tuition & Fees 2020-2021 Academic Year, School of Arts & Sciences	
Trade Related Math & Science Education		Skilled Trade Benefits		Medical Benefits		Practical Work Experience = NONE			
5 Years Practical Work Experience		Retirement Savings Annuity		Pension/ Retirement Savings = \$0.00					
5 Years of Pension Contributions		Some Programs offer College Credits upon successful completion		The University of Maryland and The University of Virginia are in the top 10% for graduating students with a Bachelor's Degree within six years.					
								The Chronicle of Higher Education, The Chronicle List, April 7, 2019	
								Tuition Increases not calculated	

Successful October Golf Outing!



The Chesapeake Annual Golf Outing held on Tuesday, October 11 was another sold out success! There were 129 golfers who enjoyed a beautiful day on the links. The sun was bright and the greens were fast. The event sponsorships sold out and there were happy winners of door prizes! The 50/50 raffle netted the chapter \$565!

Winners included:

Scramble Putt: Robbie Kenley - HERC Rentals

Closest to the Pin: Mark Franceschina – Wells Fargo

Putting Contest: Mark Hardy – Sodexo

Woman's Longest Drive: Connie Miller – MEC2

Men's Longest Drive: Brett Carter

Third Place Winners: Arc Water Team

Second Place Winners: Fireline Team

First Place Winners: Calvert Mechanical Team

50/50 Winner: Joe Hardy - SBM Management

Door Prize Winners:

Drone: Doug Johnson – Calvert Mechanical

Golf Bag: Mark Hardy - Sodexo

Cooler: Brandon Krause – SBM Management

Headphones: John Pribula - UPS

Restaurant Gift Card: Howard Disney - Sodexo



Volunteers - Thank you!



First Place - Calvert Mechanical



Having fun on the course!

COMMON INTEREST GROUPS



Do you have a passion or hobby that you enjoy and would like to share with other chapter members? We would like to connect like-minded members and have them form informal groups that meet on a regular basis (Details to be determined by the group).

How it works: Respond to the email that you will receive with the passions, hobbies, or interests that you would like to share with others, or that you are interested in exploring. Example of activities: golfing, brewery tours, pickle ball, hiking, billiards, bowling, riding motorcycles, etc. We will collect them and send back out to the Chapter and see who has an interest in each activity. We will connect the people with the common interests and let you work out details (How often, where, when how, etc.....).

The group leader will let the Chapter Administrator know when and where the group will meet so details may be posted on the chapter website.

This will be a great way to connect with other chapter members in a smaller, more personal way. We look forward to hearing from you!

Contact Chapter Administrator at Elizabeth@cqiassociates.com with an activity you are interested in.

FM RESOURCE DIRECTORY



IFMA Chesapeake can help you find top notch, reliable vendors for services needed at your facility, such as mechanical services, emergency services, fire protection, janitorial, and so much more! Click here to access the on-line Resource Directory. [IFMA - Chesapeake Business Directory](#)

Please consider our associate members when you need an excellent service provider at your facility. Count on our annual chapter sponsors to provide you with the best service and pricing!



Looking for a great candidate to fill an open position at your facility? Send your job postings to Don Boos at Donald.Boos@troweprice.com and we will post them here, and on the website.

View Current Job openings on the website [here](#).

Upcoming Events

Educate | Engage | Encourage

The latest news in the FM world and the Chapter's upcoming events are at your fingertips!

Click [here](#) to view calendar of events and register